



**Lampiran**

## INTERNATIONAL TROPICAL FRUITS NETWORK

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### VACANCY FOR THE POST OF CHIEF EXECUTIVE OFFICER

The International Tropical Fruits Network (TFNet) is seeking for candidates with outstanding managerial and technical expertise, for the position of Chief Executive Officer (CEO).

TFNet is an independent international organization established under the auspices of the Food and Agricultural Organization of the United Nations (FAO) in July 2000. As the only global network on tropical fruits, TFNet is both inter-governmental and inter-institutional, with members acting in concert through one lead agency on inter-country decisions. TFNet seeks to promote sustainable development of the tropical fruit industry globally through international cooperation in the production, consumption and trade of the commodity.

TFNet currently has 283 members from 45 countries, comprising of 14 country members (Malaysia, China, Fiji, India, Indonesia, Australia, Vietnam, Philippines, Sri Lanka, Bangladesh, Saudi Arabia, Sudan, Nigeria and Syria), 21 Associate members and 248 ordinary members.

The headquarters of TFNet is based in **SERDANG, SELANGOR, MALAYSIA**.

The successful candidate **shall possess all** of the following requirements:

#### 1. CORE COMPETENCIES AND SKILLS

- **Leadership:** Develop a shared vision with appropriate goals and strategies to advance TFNet's mission; demonstrate integrity, accountability and transparency.
- **Planning:** Design long-term and annual plans; prepare for challenges with risk management strategies.
- **Representation:** Serve as the primary spokesperson and face of TFNet; build relationships with stakeholders groups.
- **Communication:** Deliver clear messages; ensure open communications; negotiate effectively.
- **Administration:** Oversee operations; establish governance procedures; manage human, financial and physical resources efficiently.
- **Financial Sustainability:** Manage funds prudently; pursue diverse revenue streams.

## 2. **KEY RESPONSIBILITIES**

- To represent TFNet globally through strong liaison with the governments of TFNet member countries and beyond.
- To pro-actively and clearly set strategic direction for the organization and to oversee critical dimensions in delivery of initiatives and projects.
- To oversee development and lead the implementation of TFNet programs and activities.
- To provide appropriate visibility and effective management of TFNet's operations.
- To establish and maintain strong and concrete (key) relationships with members, network representatives, partners and funders.
- To actively and strategically interface with and advise the TFNet Board of Trustees (BOT) and its Chair.
- To manage the organization in a cost-effective, results-oriented and sustainable manner.
- To lead and nurture staff in a motivating and capacity-building manner.

## 3. **QUALIFICATIONS AND EXPERIENCE**

- Open to all Malaysian citizens (in the case of applicants from Malaysian government agencies, applicants **MUST** be at least a Grade 52 officer and above).
- Postgraduate qualifications or equivalent postgraduate professional development in relevant disciplines such as economics, socioeconomics, agribusiness, agriculture management or a related field.
- Demonstrated senior leadership experience dealing with intergovernmental and international non-profit entities.
- Possess strong project funding capabilities, and familiarity with the requirements and criteria of international donor organizations.
- Management, technical leadership and knowledge in tropical fruit production and trade.
- Strong financial management experience.
- Excellent command of English, both oral and written. Knowledge of any other internationally used language such as French and Spanish would be an advantage.
- Proven track record of managing multi-stakeholder projects.
- Demonstrated professional and managerial competence and outstanding interpersonal skills.
- Demonstrated ability to lead and work effectively with diverse culture and people of different nationalities and cultural backgrounds in an international network setting.
- Preferably with at least 10 years of senior management experience.
- Comfortable with IT applications – Word, PowerPoint, Excel, etc.

Please e-mail your application\* by filling in the application form and enclosing your c.v. to Ms. Hariyatul Asni Abdul Rani, Administrative Officer at [hariyatul@itfnet.org](mailto:hariyatul@itfnet.org) before **31st July 2024**.

*\*For Government employees, the candidate is advised to submit their application with the approval of their respective Heads of Department*

Only shortlisted candidates will be notified.

Further information on TFNet's activities can be viewed at: [www.itfnet.org](http://www.itfnet.org)